

SupplyNZ Situation Report as at Thursday 9th April 2020

1. 52 on the Register (19 registrations in the week finishing Thursday, 9 April). See public register [here](#).
2. New Zealand businesses continue to pivot existing technologies to help support the fight against COVID-19. This week our registrants have pitched new innovations in face mask technology, digital thermometers, modular pop-up hospitals and hand sanitiser sprays.
3. Two new business and manufacturing databases have been made available to the public via [NZTE's marketplace](#) and [ManufacturingNZ](#) this week. The NZTE marketplace targets all sectors of New Zealand with a view to connect businesses and stimulate the local economy. The ManufacturingNZ database offers a more targeted list of local PPE manufacturers. Both databases allow us to offer *SupplyNZ* registrants with more opportunities to connect with New Zealand makers, producers and suppliers.
4. A social media campaign is underway to connect with local producers of hand sanitiser and antibacterial wipes as there has been increased demand in these products.
5. One private sector healthcare provider has had success with sourcing bulk PPE through local suppliers listed on [OneLink](#) who have chartered private flights from China. OneLink deliver healthcare supply chain solutions to healthcare providers – we understand they are the largest supply chain partner to NZ's private hospitals.
6. As New Zealand prepares to transition from Level 4 to Level 3, we expect demand for PPE will continue to grow.
7. Key questions registrants want answered:
 - (i) Is there a rapid COVID-19 test available yet?
 - (ii) What channels are available for capital investment in businesses developing new products?
8. Key observations this week:

Makers (New Zealand manufacturers)

- (a) One New Zealand business who have been involved in setting up a temporary testing station for Counties Manukau, has expressed interest in diversifying into semi-permanent hospitals, science and/or research facilities. The infrastructure used can be repurposed post COVID-19 for up to 2 – 3 years.
- (b) One New Zealand business has developed a design concept for a self-filtering face mask. At this stage the business is looking for capital investment to proceed to manufacturing the product.
- (c) One New Zealand business has developed a handheld digital thermometer.

International suppliers

- (d) Suppliers who have registered this week are able to source products from Korea and China.

Purchasers

- (e) We had two purchaser registrations this week; a dental practice and an accounting business.

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